Incoterms 2010



seller | carrier | border | port | ship | port | named place | buyer

EXW (EX WORKS)

FCA (FREE CARRIER)

CPT (CARRIAGE PAID TO)

obligation

CIP (CARRIAGE AND INSURANCE PAID TO)

DAT (DELIVERED AT TERMINAL)

The seller delivers in the agreed terminal in said port or place of destination. The seller takes all risks till delivery into the terminal and is responsible for unloading the goods and export Custom Clearance. The consignee is responsible for Custom Clearance at imports. Terminal: every place such as wharf, warehouse, container, road, rail or air terminal.

DAP (DELIVERED AT PLACE)

Delivered at Place applies to any mode of transport. The seller delivers at the agreed place of destination. The seller takes all risks till destination and takes care of export Custom Clearance. The buyer is responsible for the discharging of the goods and for the import Custom Clearance.

with import custom clearence

DDP (DELIVERED DUTY PAID)

FAS (FREE ALONGSIDE SHIP)

FOB (FREE ON BOARD)

CFR (COST AND FREIGHT)

recommended

recommended

CIF (COST, INSURANCE AND FREIGHT)

- The risk is borne by the seller
- The costs are borne by the seller
- Transport insurance is the responsibility of the seller
- The risk is borne by the buyer
- The costs are borne by the buyer
- Clauses for sea and inland water transport

TTL Romania
TTL Bulgaria